

IGNACIO ALONSO

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TRAINING (SUMMARY):

- **Law Degree** (ICADE, Madrid); Special Degree in EU Law 'Université Libre de Bruxelles' (Belgium). Attorney admitted at Madrid Bar Association.
- **Mediator**. Continuous training (2013-2020) in Spanish and English includes courses in general and civil-commercial mediation as well as in negotiation techniques (listed by number of hours):
 - General Mediation Course (Thomson-Reuters, 250 hours);
 - Mediator in Civil and Commercial matters (Madrid Bar medialCAM, 54 hours);
 - Advanced Negotiation Techniques (Scotwork, 26 hours).
 - IV International Congress Study of Conflicts (University of Murcia, 24 hours)
 - Mediation in the EU: Language, Law and Practice (Europäische Rechtsakademie, 19 hours);
 - Harvard Negotiation (Madrid Bar, 16 hours)
 - Negotiation, Management of emotions and Difficult conversations (Habitus Inc. Signum Foundation, 16 hours)
 - IP Mediation Conference (EUIPO, 14 hours)
 - ADR in distribution contracts (IDARB, Geneva, 7 hours)
 - Motivational aspects in mediation (Madrid Bar, 4 hours)
 - Interests and generating options (Madrid Bar, 4 hours)
 - Advocates as agents of change (Madrid Bar, 3.5 hours)
 - Quality of mediation (Spanish Arbitration Club, 2,5 hours)
 - Some aspects on Judicial Homologation (Madrid Bar, 2 hours)
 - Med-Arb clauses (Spanish Arbitration Club, 2 hours)
 - The structure of the mediation interview (Madrid Bar, 2 hours)
- **Arbitrator**. Continuous training 2016-2019 (Madrid Bar; IDArb).

PROFESSIONAL CAREER (SUMMARY)

- Private practice starting 1990 (Brussels. Currently managing partner in EVEN ABOGADOS (Madrid) (corporate and distribution law). "Country Expert" at the «[International Distribution Institute](#)», on commercial distribution (2004-2020); Permanent Member of its Board.

- **Arbitrator.** [Madrid Bar Court of Arbitration](#) (agency, distribution and franchise contracts) and International Distribution Arbitration ([IDArb](#))
- **MEDIATOR** in civil and commercial mediations.
 - Private mediations in **Even Abogados** law firm also authorized in its Bylaws to provide mediation services.
 - **Madrid Bar Mediation Center.** Mediator in intra-judicial, Private mediations and Volunteer Mediation Program.
 - Admitted at the **Mediators Register** in the Spanish Ministry for Justice.
 - **Special award.** *Madrid Bar mediation Center* recognizing me the collaboration in the promotion of mediation and conflict resolution.

COURSES AND PANELS (SUMMARY)

- Lecturer on EU, competition and Company law (**Universidad de Alcalá de Henares**, Madrid 1994-2005); Associated Professor at the **Universidad Autónoma**, Madrid 2006-2013) Law School: Corporate and commercial law.
- Panelist in several international forums 1994-2020: mainly on distribution law and practice.
- More recently some webinars on mediation.

ARTICLES AND POSTS (SUMMARY)

Several articles related to distribution issues.

In mediation: some posts (in Spanish and English):

[Mediation and franchise agreements](#)

[Drafting mediation clauses in franchise agreements](#)

[Mediation and franchise agreements – best practices](#)

[Settlement of conflicts in franchise agreements. Arbitration and mediation](#)

[How to act when conflicts threat in commercial relations](#)

[Mediation and Covid19 – What we can learn](#)

[The importance of Mediation in Distribution Contracts](#)

LANGUAGES

Fluent in Italian, French and English for complete business activities.

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