

## *Resume - Georges Hanot, MSc.*



### *Education*

#### Business Economics and Management

Georges obtained his *Bachelor of Business Administration* at Louvain's (B) *Group T Industrial College*, and graduated *magna cum laude* as *MBA (Master of Business Administration)* from the University of Antwerp's (B) *AMS (Antwerp Management School)*

#### Law and Mediation

He obtained a *Certificate in Comparative European Business Law* from *The City of London Polytechnic (UK)*, where he also attended the program on *International Law*.

At *Ghent University (B)*, Georges acquired both the *General Mediation Postgraduate Degree*, as the *Postgraduate of Mediation in Civil & Commercial Matters*.

He qualified as a *Mediator in Social Affairs* at *Mediv*, the *Mediation Institute of Flanders (B)*.

Georges also obtained the *K.U. Leuven University's (B) Postgraduate degree in Mediation*, specializing in *Public Affairs, i.e. Government and Mediation*.

#### Permanent Training

Georges continuously engages in extensive permanent education, and internationally attends numerous dedicated conferences and *Master Classes*.

### *Languages*

Georges is fluent, and fully operational in Dutch, French, English and German, has good notions of Italian and Spanish, and, to a lesser degree, of Portuguese.

### *Career*

Georges has a solid, successful international background as CEO, board director and chair, company coach, trainer and mediator. Connecting people and unfolding common interests being his common thread, his collaborative, and interest-based approach also made him into a successful negotiator and ADR professional.

His strong belief – both as professional as citizen - in group dynamics in general, and in the virtues of amicable dispute resolution in particular, made him set up the **Con-Sent ADR** mediation practice.

Along with his work as a mediator, Georges is active as Managing Partner of Ghent-based **Conessence Strategic**, active in leadership advisory and corporate growth coaching.

He regularly lectures, performs as a public speaker, and trains in a variety of mediation-related and collaborative disciplines.

### *Collaborative and mediation experience*

With a vast track record in facilitation and collaborative negotiation, Georges accompanies both business partners and disputants towards mutually beneficial, win-win agreements, and he federates teams towards common goals, cooperation and higher achievements.

He has mediated towards amicable settlements in a variety of (judicial and non-judicial) disputes, ranging from locally between vendors and customers or retailers, real estate developers and public authorities, to internationally between suppliers and subcontractors on claims issues, in IP-matters between trade mark holders and agents, and in shareholders issues, and is as such regularly referred to by (mostly commercial) courts.

With a broad experience in workplace matters and labor disputes, he has enabled conflict resolution both in individual cases as in international restructurings and close downs, and worked on positive transformation of team dynamics and cultural integration following M&A's.

On the crossroads between business and dispute resolution, he also chairs dispute boards, and acts as the independent Chair of the Governance Committee of the **Belgian Supply Chain Initiative**, the self-regulating initiative of structural, interprofessional consultation and dispute resolution set up between the different links of the Agro-Food Chain.

### *Personality profile*

Georges takes leadership, facilitates decision making, and aims at getting the most out of it for everyone; he specifically does so through empowering people, and groups of people. As an interested observer, and citizen of the world, he is well at ease in multi-cultural environments.