



Georges Hanot MSc.

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Education

Business Economics and Management

Georges obtained his *Bachelor of Business Administration* at Louvain's (B) *Group T Industrial College*, and graduated *magna cum laude* as MBA (*Master of Business Administration*) from University of Antwerp's (B) AMS (*Antwerp Management School*)

Law, Mediation, ADR

He obtained a *Certificate in Comparative European Business Law* from *The City of London Polytechnic* (UK), where he also attended the program on *International Law*.

At *Ghent University* (B), Georges acquired both the *General Mediation Postgraduate Degree*, as the *Postgraduate of Mediation in Civil & Commercial Matters*.

He qualified as a *Mediator in Social Affairs* at *Mediv*, the *Mediation Institute of Flanders* (B).

Georges also obtained the *K.U. Leuven University's* (B) *Postgraduate degree in Mediation, specializing in Public Affairs*, i.e. *Government and Mediation*.

He is also holder of *Roma Tre University's* (I) *Certificate in International Commercial and Investment Arbitration*.

Permanent Training

Georges continuously engages in extensive permanent education, and internationally attends numerous dedicated conferences and *Master Classes*.

Languages

Georges is fluent, and fully operational in Dutch, French, English and German, and has fair operational notions of Italian and Spanish.

Career

Georges has a solid, successful international background as CEO, board director and chair, company coach, trainer and mediator. Connecting people and unfolding common interests being his common thread, his collaborative, and interest-based approach also made him into a successful negotiator and ADR professional.

His strong belief – both as professional as citizen - in group dynamics in general, and in the virtues of amicable dispute resolution in particular, made him set up the **Con-Sent ADR** mediation practice.

Along with his work as a mediator, Georges is active in leadership advisory and corporate growth coaching. He also regularly lectures, performs as a public speaker, and acts as *Visiting Professor of International Business Negotiation and Conflict Resolution* at several Business Schools and Universities internationally.

Collaborative and mediation experience

With a vast track record in facilitation and collaborative negotiation, Georges accompanies both business partners and disputants towards mutually beneficial, win-win agreements, and he federates teams towards common goals, cooperation and higher achievements.

He has mediated towards amicable settlements in a variety of (judicial and non-judicial) disputes, ranging from locally between vendors and customers or retailers, real estate developers and public authorities, to internationally between suppliers and subcontractors on claims issues, in IP-matters between trade mark holders and agents, and in complex shareholders issues, and is as such regularly referred to by (mostly commercial) courts. He is listed as *first-tier* mediator at several institutes, such as **bMediation** (B) , **Conflicool** (B), and the **Milan Chamber of Arbitration** (I).

With a broad experience in workplace matters and labor disputes, he has enabled conflict resolution both in individual cases as in international restructurings and close downs, and worked on positive transformation of team dynamics and cultural integration following M&A's.

On the crossroads between business and dispute resolution, he also chairs dispute boards, and acts as the independent Chair of the Governance Committee of the **Belgian Supply Chain Initiative** , the self-regulating initiative of structural, interprofessional consultation and dispute resolution set up between the different links of the Agro-Food Chain.

Personality profile

Georges takes leadership, facilitates decision making, and aims at getting the most out of it for everyone; he specifically does so through empowering people, and groups of people. As an interested observer, and citizen of the world, he is well at ease in multi-cultural environments.