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CHAMBER OF
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LIFE SCIENCES WARS: ARBITRATION STRIKES BACK

16th CAM Annual Conference

Milan, 27 November 2025
via Meravigli 9/b



REGISTER



LIFE SCIENCES WARS: ARBITRATION STRIKES BACK



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Milan, 27 November 2025

PROGRAM

- 9:00** **Registration**
- 9:30** **Opening Remarks**
Stefano Azzali
Director General, Milan Chamber of Arbitration
- 9:40** **Introduction**
Martina Lucenti
Partner, Portolano Cavallo
- 10:00** **Panel 1**
**Why Life Sciences businesses are increasingly
looking to arbitration to resolve disputes**
Andrea Ferrari
*Sandoz, Chief Integrity Officer & Global Head
Corporate Legal*

Henry Stewart
Partner, Cooley
- 11:00** **Q&A with the Audience**



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11:20 **Coffee Break**

11:50 ***Panel 2***
**The moving boundaries of arbitrability in the
Life Sciences sector: is there any room for ADR
in product liability and IP disputes?**

Janine Reudt-Demont
Partner, Niederer Kraft Frey

Simon Dack
*Barrister, Member of the Patent Mediation and
Arbitration Centre (PMAC) of the Unified Patent
Court (UPC) Expert Committee*

12:50 **Q&A with the Audience**

13:10 **Lunch Break**

14:30 ***Focus***
**Medical Device Industry in Italy.
Risk management and challenges ahead**

Stefano De Donno
Managing Director, MicroPort Scientific





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14:45

Panel 3

Navigating Life Sciences disputes. An arbitrator's perspective

Conna A. Weiner

*International Mediator and Arbitrator,
JAMS / Conna Weiner ADR*

Methodologies and challenges in Life Sciences damages calculation

Gregory K Bell

*Group Vice President and Life Sciences Practice
Leader, Charles River Associates*

15:45

Q&A with the Audience

16:05

Closing Remarks

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The global life sciences sector, including pharmaceuticals and medical devices, is one of the largest and fastest-growing business segments in the world. Having reached a worth of USD 88.20 billion in 2024, the market is estimated to grow significantly, reaching USD 98.63 billion in 2025.

With its size and value, it is no surprise that the industry's players often get involved in complex, demanding, and high-value disputes. Recent data suggests that more and more disputes in the life sciences sector are being resolved through arbitration, rather than via court proceedings. Major arbitral institutions have all reported the growing prominence of life sciences disputes before them. This trend reflects the innovative and dynamic nature of the global life sciences industry, as well as the advantages that arbitration can provide to life sciences companies embroiled in disputes.

Why Life Sciences businesses are increasingly looking to arbitration to resolve disputes

Contracts that companies in the life sciences sector must sign to operate their businesses are numerous and highly complex. They range from joint ventures and other partnerships to M&A, R&D, manufacturing and related supply chain, licensing, distribution, and marketing agreements, to name just a few of the most common. Given their intricate and often cross-border nature, the disputes that may arise from these contracts can jeopardize massive investments and put multi-year projects at risk. The first panel will explore whether, how, and why arbitration proves to be a more effective way to address the unique needs and expectations of the industry compared to traditional litigation before state courts.



The moving boundaries of arbitrability in the Life Sciences sector: is there any room for ADR in product liability and IP disputes?

Historically, the arbitrability of certain issues and disputes in the life sciences sector has been met with limitations and skepticism, albeit with varying nuances across different jurisdictions. In recent years, however, the scope of arbitrability has been progressively expanded. The panel will specifically delve into product liability disputes (also in light of the new EU directive) and IP claims (including critical patent cases), discussing the emerging trends and exploring when and how these controversies can be effectively resolved through arbitration.

Navigating Life Sciences disputes. An arbitrator's perspective

What specific hurdles must an arbitrator navigate when deciding on life sciences cases? How crucial are deep industry knowledge and experience for an arbitrator to render a just and effective award? Drawing on the speaker's hands-on experience, we'll also discuss the counsel's dos and don'ts to best represent their clients in a life sciences arbitration. This session will provide answers to these questions and more, offering a look at real-world considerations that shape successful outcomes in such a highly specialized field.

Methodologies and challenges in Life Sciences damages calculation

Damages quantification is, without a doubt, one of the most intricate aspects of any life sciences dispute. Each case presents unique challenges, demanding a tailored approach that may involve diverse methodologies and the evaluation of countless variables. This is why the involvement of experts with the right skills and experience isn't just strategic. It is absolutely critical to presenting a compelling case and ensuring an award that is fully satisfactory for the party entitled to damages.

CAM Annual Conference

Practical information



Venue and date

Milan, via Meravigli 9/b, 1st floor
27 November 2025 - h.9.00 - 16.30

Working language

The conference will be conducted in English without translation.

Registration fees

Online registration at www.camera-arbitrale.com

STANDARD FEE € 495 (VAT incl.*)

REDUCED FEE € 445 (VAT incl.*) only for:

- Participants under 35 years old
- Firms that register the third paying participant (valid from the 3rd onwards)

*VAT RULES:

1. EU companies:

- Registered with VIES → NO 22% VAT
- Not registered with VIES → 22% VAT applies

2. Non-EU companies:

- No 22% VAT (with valid VAT number or proof of commercial activity to be sent to eventiadr@mi.camcom.it)

Payment methods

By credit card online at www.camera-arbitrale.com

or by bank transfer to:

IBAN: IT53W0569601600000061000X20

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Regular invoice will be issued by the Milan Chamber of Arbitration via email.

The payment shall be made within 3 days from the registration date.

Credits - for Italian professionals only

The Milan Bar Association has accredited the event with 4 CFP.

Cancellation

50% of the registration fee will be refunded if notice of cancellation is received by email (mail to: eventiadr@mi.camcom.it) before 14 November 2025. Cancellations after this date are not refundable. In case of refund the bank transfer costs will be borne by the participant. The Milan Chamber of Arbitration reserves the right to cancel the event or to make alterations to its content, timing and program. In case of cancellation of the event, participants will be offered a full refund.

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