



29th - 30th of March 2019
 Sheraton Hotel in Ankara

“CASE STUDY: THEORY AND PRACTICE OF THE MILAN CHAMBER OF ARBITRATION”

INTERNATIONAL ARBITRATION CERTIFICATE PROGRAM

ILIDA
 education
 programs



MEET THE INSTRUCTORS



Avv. Arzu ONGUR LL.M

President of ILIDA

INSTRUCTOR

Arzu ONGUR is the managing partner of ONGUR&PARTNERS International Law Firm and the president of International Law Investment and Development Association (ILIDA). She is a well-recognized lawyer and international legal advisor with expertise in international law, arbitration, consultation and litigation. She has a wide range of professional work experience on complex legal disputes, international arbitrations and cross-border transactions. Some selected

projects and cases where she acted as attorney are: representation of EU Legal Entity before Turkish Courts, representation of a world leading Spanish Company during two ICC arbitration cases, providing legal consultation to the Joint Venture International Company during the Water Pipeline Project under the Mediterranean Sea from Turkey to Northern Cyprus, representation of several Turkish construction companies during ICC Cases, representation of Canadian and American Oil&Gas Companies during their investments in Turkey, representation of leading Italian companies during their investments in Turkey, consulting several Embassies during their legal requirements in Turkey etc. She has a law degree from Ankara University Faculty of Law in 2000, master studies from Italy (Bologna University Master in Development Innovation and Change 2005 and Collegio Europeo di Parma “EU Law and Studies” 2008) with scholarship from Ministry of Foreign Affairs. She completed several International Arbitration Programs in the USA (Institute for ADR 2010 Washington DC). She is a PhD candidate at Ankara University, Department of Administrative Law. Arzu ONGUR is a member of Ankara Bar Association since 2001 and the representative of Ankara Bar Associations for the Project of Partnership with Florence Bar Association.



Prof. Avv. Giacomo Rojas Elgueta

INSTRUCTOR

Prof. Rojas Elgueta is an academician at Roma Tre University, School of Law of department of Private Law and Economic Analysis of Law as well as partner at D/R Arbitration & Litigation, in Rome and Milan (Italy). Prof. Rojas Elgueta is actively involved in commercial and investment arbitration as counsel, expert witness and arbitrator.

He has acted as sole arbitrator and co-arbitrator in various international arbitration proceedings, both ad hoc and under the rules of the ICC and the Milan Chamber of Arbitration with seat in different countries including Italy and Switzerland. Prof. Rojas Elgueta has been appointed by the Republic of Italy as expert witness in three investment arbitration cases before ICSID and the Stockholm Chamber of Commerce. Prof. Rojas Elgueta earned an LL.M. and a S.J.D. from the University of Pennsylvania in the USA. He was a Visiting Scholar at Yale Law School. He is the author of three books and several articles in major Italian and U.S. law reviews. He consulted the Italian Government for law reforms on bankruptcy law, trust law and security interests. He is admitted to the Rome Bar (2004) and New York Bar (2010). Prof. Rojas Elgueta is a former Co-Chair of Arblt (Italian Forum on International Arbitration and ADR).



Mr. Luigi Gentile

The Head of the Economic and Commercial Department of Italian Embassy

INSTRUCTOR

The Head of the Economic and Commercial Department of Italian Embassy

Mr. Luigi GENTILE is the Head of the Economic and Commercial Office at the Embassy of Italy in Ankara Turkey since August 2017. He is responsible for economic and commercial relationships between Italy and Turkey. He worked as the First Secretary of political section at the Embassy of Italy in New Delhi, India between June 2013 to August 2017. Mr. Gentile has been working for Italian Ministry of Foreign Affairs since December 2010. Mr. Gentile graduated from Bologna University faculty of International Relations in May 2009.



Avv. Marina Nitrola

INSTRUCTOR

Qualified lawyer, Marina has been a case manager and legal counsel at CAM since 2009. As for today, she has been administering more than 400 arbitrations, domestic and international, providing for assistance to parties, attorneys and arbitrators during entire proceedings: from the drafting of the request for arbitration to the filing of the award.

Marina also provides for institutional advice to parties and counsel, in the pre-contractual and pre-litigation phase, particularly as far as the drafting of the arbitration clause and initial briefs are concerned. Speaker at conferences, seminars and training courses in Italy and abroad, she drawn up essays and articles for legal journals and periodicals.



H.E. Massimo Gaiani

Ambassador of ITALY in Ankara

INAUGURATION SPEECH

H.E. Massimo Gaiani is the Ambassador of Italy in Turkey as of 8th of January 2019.

H.E. Massimo Gaiani commenced his diplomatic carrier in 1982 and held various positions at the Ministry of Foreign Affairs and at the diplomatic missions of Montreal, Washington and Brussels. He has worked in the European Union, as a Diplomatic Advisor to the

Minister for European Policies, as Director General in the European Policy Department of the Presidency of the Council of Ministers and in charge of the Secretariat of the Inter-ministerial Committee for European Community Affairs. From 2011 to 2015 he was Ambassador of Italy in Tirana. Lastly, he served as the “Director General for Globalization and Global Issues”.

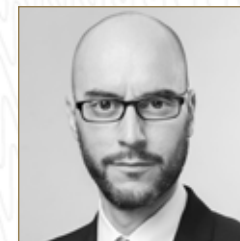


Prof. Avv. Roberto Pirozzi

INSTRUCTOR

Prof. Pirozzi is a partner of 3D Legal law firm. He has substantial experience in International arbitration, commercial litigation, antitrust and regulatory matters. He has been practicing for several years in Italy and in New York with leading law firms and international institutes, such as Legance (Rome’s office), the New York Supreme Court, Collier, Halpern, Newberg, Nolletti & Bock LL.P. and the Pace Institute for International Commercial Law (New York). He specializes in alternative dispute resolution

methods (with a special focus on arbitration and on negotiation), litigation and international contracts (including IP, competition law, selective distribution, franchising, on-line sales and consumer law). He has been involved in several cases before the Italian Competition Authority and the Italian Communications Authority as well as administrative and civil courts. He was a member of the project funded by the International Association for Contract and Commercial Management and the Pace Institute for International Commercial Law aimed at assessing and comparing the effectiveness of arbitration clauses in international commercial contracts. Roberto graduated summa cum laude from the LUMSA University where he also obtained an LL.M. in Public Procurement in 2005. In 2010, Roberto obtained an LL.M. in Comparative Legal Studies with a special focus on International Commercial Law and Arbitration from Pace Law School, New York. Roberto is a member of the Rome bar (since 2008) and the New York bar (since 2011). As of September 2013, he is an adjunct Professor of International Business Law, American Business Law and Negotiation at the American University of Rome and he is also a Professor of International Commercial Law at LUMSA University, Rome.



Avv. Paolo Marzolini

INSTRUCTOR

Paolo Marzolini is founding partner of Patocchi & Marzolini, the law firm established with Paolo Michele Patocchi on 1 January 2014. Paolo is acting as counsel representing clients and he is sitting as arbitrator in Switzerland and a number of other jurisdictions under various sets of arbitration rules (including, but not limited to, the ICC Rules, Swiss Rules, UNCITRAL Rules and WIPO Rules). Paolo has had practical experience in a number

of systems of law such as Italian, Swiss, French, English, Turkish, Spanish, U.S., German, Dutch, Bahamian, Libyan, Iranian, Qatari, Egyptian, Chinese, South Korean and Japanese. Paolo has worked in the international dispute resolution departments of leading law firms in Geneva and London. He has been involved in several major international arbitrations and his field of expertise includes construction disputes (including project financing disputes), IP disputes, turnkey contracts, consultancy agreements, joint venture agreements, agency, licensing in the pharma industry, State contracts, contracts in the aviation industry, M&A and post-M&A disputes, gas price review disputes, banking and finance disputes, sport and sponsoring disputes, commodities disputes. Paolo has served as case manager at the Chamber of Arbitration of Milan in the period 2003-2007 and, in that capacity, he has acted as administrative secretary to domestic and international arbitral tribunals in over 150 arbitrations. Paolo has published extensively on international arbitration and is very often called as lecturer in seminars dealing with arbitration-related matters. He is former co-chair (2015-2016) and current member of the Advisory Board of Arblt - Italian Forum for Arbitration and ADR as well as member inter alia of the Geneva Bar Association and the Pavia Bar Association.

INTRODUCTION OF THE PROGRAM

Nowadays increased level of international trade and investments require an impartial, rapid and trusted resolution mechanism of international disputes. In this context, international arbitration became the most important method for the resolution of international disputes, to a great extent replacing the recourse to State Courts.

The main aim of this program is to provide a general overview of international arbitration and to expose the participants to both the theory and practice of international arbitration proceedings. The dynamics of international arbitration proceedings will be illustrated taking as a model the Milan Chamber of Arbitration's practice. The program will be of great benefit to those participants looking to build their career in international arbitration or having interest in increasing their practical and theoretical information on international dispute resolution methods. The Faculty of the program has extensive experience on international arbitration and the main focus of the program is designed to provide practical insights on Turkey and Italy.

WHO SHOULD ATTEND THE PROGRAM

- ▲ Lawyers and/or Legal Professionals.
- ▲ Business players with special interest in international arbitration.
- ▲ Law students with special interest in international arbitration.

CERTIFICATE OF ATTENDANCE

- ▲ An attendance certificate will be provided to each participant upon completion of the program. The program requires 80% of attendance to qualify for the certificate.

LANGUAGE OF THE PROGRAM

- ▲ The program will be held in Turkish and English.
- ▲ All course notes and materials would be provided as hard and soft copy in English or Turkish.

PLACE OF THE PROGRAM

- ▲ The program will be held in the Sheraton Hotel in Ankara.
- ▲ For attendees from out of Ankara a discounted rate is available at the Sheraton Hotel in Ankara.

LUNCHES AND COFFEE BREAKS

- ▲ In the course of this program each day a lunch and 2 coffee breaks with patisserie aperitifs would be served at the Sheraton Hotel at Ankara.

PROGRAM SCHEDULE

FIRST DAY PROGRAM

29.03.2019 / friday

OPENING SESSION:

08.30-09.00

- ▲ Program Registrations

09.00- 09.30

- ▲ Opening Ceremony and Welcoming Speeches 
- ▲ Inauguration Speech by the Ambassador of Italian Republic in Ankara H.E. Mr. Massimo Gaiani

MORNING SESSION:

09.30-10.45

- ▲ The role of International Arbitration in Commercial Life
- ▲ Validity of International Arbitration Clauses
- ▲ Appointment of the Arbitral Tribunal and the Arbitration Proceedings
- ▲ Questions and Answers

10.45-11.15 *Coffee Break*

11.15-12.30

- ▲ Independence and Impartiality of Arbitrators
- ▲ Organization and Management of an Arbitration Proceedings
- ▲ The role of the national courts during the Interim Measures in International Arbitration
- ▲ Questions and Answers

12.30-14.00 *Lunch and business networking at Sheraton Hotel*

AFTERNOON SESSION:

14.00-15.15

- ▲ The Rules of the Milan Chamber of Arbitration
- ▲ Rules and Procedural features of the Milan Chamber of Arbitration
- ▲ Statistics on the Proceedings of the Milan Chamber of Arbitration: Facts and Figures
- ▲ News and Recent Developments
- ▲ Questions and Answers

15.15-15.45 *Coffee Break*

MILAN CHAMBER OF ARBITRATION CASE STUDY:

15.45-17.00

- ▲ A practical Case Study will be analyzed by the instructors and attendees in terms of Milan Chamber of Commerce; costs, appointment of arbitrators, procedural features, rendering of the award.
- ▲ Questions and Answers

SECOND DAY PROGRAM

30.03.2019 / saturday

09.30-10.45

- ▲ Comparative Analyzes of International Arbitration Institutions ICC, LCIA, ICSID, CEPANI and ISTAC.
- ▲ The fundamental characteristics of the main International Arbitration Institutions
- ▲ Questions and Answers

10.45-11.15 *Coffee Break*

11.15-12.30

- ▲ Enforcement of International Arbitration Awards Under Turkish Law
- ▲ Main Enforcement Tools and Turkish Supreme Court Decisions
- ▲ Practical Solutions and Interim Measures during the Enforcement Procedure
- ▲ Questions and Answers

12.30-14.00 *Lunch and business networking at Sheraton Hotel*

AFTERNOON SESSION:

14.00-15.15

- ▲ Trade between Italy and Turkey
- ▲ Main legal issues during the trade between Turkey and Italy
- ▲ Practical issues arising out during the trade and investment between Italy and Turkey
- ▲ Questions and Answers

15.15-15.45 *Coffee Break*

CLOSING SESSION:

15.45-17.00

- ▲ Legal Education and Career in Italy
- ▲ Closing speeches
- ▲ Questions and answers
- ▲ Distribution of the certificates



ILIDA

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